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1 2 3 4 5	BROWNE GEORGE ROSS LLP K.C. Maxwell (State Bar No. 214701) kmaxwell@bgrfirm.com David S. Wakukawa (State Bar No. 262546) dwakukawa@bgrfirm.com 101 California Street, Suite 1225 San Francisco, CA 94111 Telephone: (415) 391-7100 Facsimile: (415) 391-7198	
6 7	Counsel for Plaintiff and the Proposed Classes [Additional Counsel Appear on Signature Page]	
8	IN THE UNITED STA	TES DISTRICT COURT
9	FOR THE NORTHERN D	ISTRICT OF CALIFORNIA
10	SAN JOSE DIVISION	
11 12 13 14	LAURA HALLAHAN, on behalf of herself and all others similarly situated, Plaintiff, vs.	Case No.: CLASS ACTION COMPLAINT JURY TRIAL DEMANDED
15	QUALCOMM INCORPORATED, a Delaware corporation,	
16	Defendant.	
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18		rself and all others similarly situated, upon
19	personal knowledge as to the facts pertaining spe	· · ·
20		rsigned attorneys, brings this action for damages,
21	injunctive relief, and all other relief available und	••
22		OF THE ACTION
23		omm") has built and maintained a monopoly over
24	the modem chipset market through abuse of intel	
25	conduct has allowed Qualcomm to extract unlaw	•
26	similar devices. As a result, Plaintiff and anyone	e who purchases such a device have paid inflated
27	prices.	
28	2. These modem chipsets (also know	vn as "baseband processors") are required for
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CLASS ACTION COMPLAINT

devices to communicate on cellular networks. To ensure interoperability of devices, developers of devices and device components collaborate through standard setting organizations ("SSOs") which establish the standards to be used. Any patent that is required in a standard is referred to as a standard essential patent ("SEP"). Holders of SEPs are in an advantageous position because they can obtain licensing fees and royalties associated with the use of their technology in the relevant standards. However, SEP holders can also use their position to restrict competitors' access to technology that is essential to a standard, thereby stifling competition. Because of this potential for abuse, SSOs require SEP holders to agree to license their technology on fair, reasonable, and nondiscriminatory ("FRAND" or "RAND") terms before patented technology is included in a standard.

- 3. Qualcomm is a dominant supplier of modem chipsets. Qualcomm also licenses patents that it has declared essential to widely adopted cellular standards. Qualcomm has vowed to SSOs that it will license its SEPs on FRAND terms. Even when cellular phone manufacturers (also known as "original equipment manufacturers" or "OEMs") incorporate modem chipsets supplied by Qualcomm's competitors, they must still comply with standards which Qualcomm has declared are covered by its patents.
- 4. Rather than abiding by its FRAND term commitments, Qualcomm has exploited its SEPs to build and maintain a monopoly over the modem chipset market. Qualcomm built and maintained this monopoly by engaging in a pattern of conduct, including: (1) refusing to license its SEPs to competing chipset makers, or imposing onerous restrictions in its licenses; (2) requiring agreement on Qualcomm's license agreements for its entire patent portfolio as a condition of supplying its Code Division Multiple Access ("CDMA") chipsets; (3) obtaining exclusive deals with cellular phone manufacturers such as Apple Inc. ("Apple"); and (4) ignoring its FRAND term commitments and thereby extracting unreasonably high royalty payments.
- 5. Whereas the common basis of a royalty for SEP technology is the value of the individual component containing that technology, Qualcomm insists on royalties that are based on the price of the finished device. This leads to Qualcomm extracting additional royalties even where its technology does not contribute to the increased price of a device. For example, the latest

II. JURISDICTION AND VENUE

11. Plaintiff brings this action under Sections 4 and 16 of the Clayton Act (15 U.S.C. §§ 15, 26) to secure equitable and injunctive relief against Defendants for violating Sections 1 and

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2 of the Sherman Act (15 U.S.C. §§ 1, 2) and Section 3 of the Clayton Act (15 U.S.C. § 3). Plaintiff also brings claims for actual and exemplary damages and injunctive relief pursuant to state antitrust, unfair competition, and consumer protection laws, and seeks to obtain restitution, recover damages, and secure all other available relief against Defendants for violation of those state laws. Plaintiff also seeks attorneys' fees, costs, and other expenses under federal and state law.

- 12. This Court has jurisdiction over the subject matter of this action pursuant to Section 16 of the Clayton Act (15 U.S.C. § 26), Section 1 of the Sherman Act (15 U.S.C. § 1), and Title 28, United States Code, Sections 1331 and 1337. This Court also has subject matter jurisdiction of the state law claims pursuant to 28 U.S.C. §§ 1332(d) and 1367 in that: (1) this is a class action in which the matter or controversy exceeds the sum of \$5,000,000, exclusive of interest and costs, and in which some members of the proposed Classes are citizens of a state different from some of the Defendants; and (2) Plaintiff's state law claims form part of the same case or controversy as her federal claims under Article III of the United States Constitution.
- 13. Venue is proper in this District pursuant to Section 12 of the Clayton Act (15) U.S.C. § 22) and Title 28, United States Code, Section 1391(b)–(d), because a substantial part of the events giving rise to Plaintiff's claims occurred in this District, a substantial portion of the affected interstate trade and commerce discussed below has been carried out in this District, and Defendant resides, is licensed to do business in, is doing business in, has agents in, or is found or transacts business in this District.
- 14. In recent years, members of the proposed Classes purchased millions of cellular devices at artificially inflated rates in this District.

III. INTRADISTRICT ASSIGNMENT

15. Pursuant to Northern District of California's Civil Local Rule 3-2(c)-(e), the intradistrict assignment should be to the San Jose Division. This action arises in Santa Clara County because a substantial part of the events giving rise to the claims asserted occurred in Santa Clara County. Qualcomm also has offices in Santa Clara and San Jose. Third parties that have information relevant to this action, including leading OEMs and Qualcomm competitors, also have

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offices in Santa Clara County. Further, the FTC filed a case in the San Jose Division concerning

the practices at issue here.	
IV. <u>PARTIES</u>	
A. Plaintiff	
16. Plaintiff Laura Hallahan is a resident of West Bloomfield, Michigan. Plaintiff	
Hallahan purchased an iPhone 6 (a Relevant Cellular Device as that term is defined below) for	
personal, family, or household purposes and not for resale.	
B. <u>Defendant</u>	
17. Defendant Qualcomm is a Delaware corporation with a principal place of business	
at 5775 Morehouse Drive, San Diego, California 92121. Through its two main business segments,	
Qualcomm CDMA Technologies ("QCT") and Qualcomm Technology Licensing ("QTL"),	
Qualcomm develops, designs, licenses, and markets its digital communications products and	
services worldwide. QCT engages in equipment sales, is a wholly-owned subsidiary of	
Qualcomm, and is operated by Qualcomm Technologies, Inc. ("QTI"), another wholly-owned	
subsidiary of Qualcomm. QTL is also a wholly-owned subsidiary of Qualcomm and grants	
licenses or otherwise provides rights to use portions of Qualcomm's patent portfolio.	
18. Qualcomm has many offices and employees in this District, including in San	
Francisco, Santa Clara, and Alameda counties. Qualcomm regularly conducts business in this	
District, and many of its licensees are also located in this District.	
V. <u>FACTUAL ALLEGATIONS</u>	
A. <u>Standards, Patents, and FRAND Obligations</u>	
36. Standards are the backbone of modern cellular networks. Standards ensure that	
different devices will work on geographically disbursed networks.	
37. Modem chipsets (also called "chips," "chipsets," or "baseband processors") are the	
components that allow a cellular device to communicate on a cellular network. To ensure that the	
many different devices connecting to cellular networks can communicate smoothly, cellular	
network carriers (such as Verizon, Sprint, and AT&T), chipset manufacturers (such as	
Qualcomm), and cellular device manufacturers (such as Apple and Samsung), established standard	

- setting organizations ("SSOs") to create standards and technical specifications. Relevant SSOs include the Institute of Electrical and Electronic Engineers ("IEEE"), the European Telecommunications Standard Institute ("ETSI"), and the International Telecommunications Union ("ITU").
- 38. After a standard is adopted, participants may become "locked in" to that standard due to substantial switching costs associated with substituting a different technology.
- 39. Another potential downside of standards arises where a standard incorporates patented technology. In such cases, the patent is a standard-essential patent ("SEP"). The SEP holder may engage in "patent hold-up" by demanding excessive royalties once companies are locked into a standard. In addition, "royalty stacking" occurs when a standard implicates multiple patents. By "stacking" these royalty payments on top of each other, the SEP holder inflates the cost of the product to the consumer. One 2014 working paper estimated that patent royalties could potentially exceed \$120 for a hypothetical \$400 smart phone—an amount almost equal to that of the device's components. ¹
- 40. To alleviate such potential problems, before finalizing a standard, an SSO will ask SEP holders to disclose their patents and commit to license SEPs on fair, reasonable, and non-discriminatory ("FRAND" or "RAND") terms. If a patent holder refuses to make such a commitment, SSOs will substitute the technology in the standard with another competing technology.
- 41. One goal of FRAND obligations is to prevent SEP holders from wielding control over essential technology and restricting competition, development, and research related to the standard. Because SEP holders benefit from license fees and royalties they gain from cooperating with an SSO, they generally agree to FRAND terms.
- 42. In a suit against Qualcomm, the United States Court of Appeals for the Third Circuit noted:
 - [A] standard, by definition, eliminates alternative technologies.

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¹ Ann Armstrong et al., *The Smartphone Royalty Stack: Surveying Royalty Demands for the Components Within Modern Smartphones* (May 29, 2014) (working paper), *available at* https://www.wilmerhale.com/pages/publicationsandnewsdetail.aspx?NewsPubId=17179872441.

When a patented technology is incorporated in a standard, adoption of the standard eliminates alternatives to the patented technology. Although a patent confers a lawful monopoly over the claimed invention, its value is limited when alternative technologies exist That value becomes significantly enhanced, however, after the patent is incorporated in a standard. Firms may become locked in to a standard requiring the use of a competitor's patented technology. The patent holder's [intellectual property rights], if unconstrained, may permit it to demand supracompetitive royalties. It is in such circumstances that measures such as FRAND commitments become important safeguards against monopoly power.

Broadcom Corp. v. Qualcomm Inc., 501 F.3d 297, 314 (3d Cir. 2007) (citations omitted).

43. When a SEP holder agrees to FRAND terms with an SSO, implementers of the standard incorporating the patent(s) and their customers are third-party beneficiaries of that agreement. FRAND obligations are also a critical precondition for antitrust tolerance of the industry collaboration on which standard-setting depends.

B. Qualcomm's Dominance and Abuse of Power in the Cellular Industry

- 44. As consumers have demanded more features, wireless standards have evolved in distinct generations. The first generation, or "1G," was relatively slow and only supported analog voice transmissions.
- 45. For the second generation, or "2G," the cellular industry developed two primary families of standards: Code Division Multiple Access ("CDMA") and global system for mobility ("GSM"). Cellular telephone service providers (also known as "carriers") operated under one standard or the other. For example, Verizon and Sprint have operated under CDMA, and AT&T and T-Mobile have operated under GSM. CDMA and GSM are not interoperable; technology compatible with one standard cannot be used for the other.
- 46. Because these standards are not interoperable, CDMA-based networks demand modem chipsets that conform to the CDMA standard, and GSM networks require modem chipsets that conform to the GSM standard. Chipsets for one standard are not substitutes for the other, and different chipsets have different price and demand characteristics. Consumers purchase cell phones configured to operate using the standards chosen for a particular network and are tied to that standard for use of that device.
 - 47. Qualcomm was a pioneer in the development of CDMA technology. It accordingly

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controlled, and continues to control, the market for such technology; Qualcomm initially sold 90% of the chipsets for CDMA-compatible phones and continues to control over 80% of that market. Qualcomm also obtained many patents related to the CDMA standard. Because of Qualcomm's patent dominance in this area, practically any company that makes CDMA products must obtain a license from Qualcomm. Such licenses typically involve a one-time fee for access to the patent portfolio and then royalties based on the final product sold by the licensee.

- 48. In the third generation, or "3G," of cellular technology, the cellular industry again developed two competing standards: Universal Mobile Telecommunications Service ("UMTS") and an improved version of CDMA. However, even UMTS was based on CDMA. IEEE, ITU, ETSI, and other SSOs adopted UMTS after weighing potential alternatives. Qualcomm holds essential patents that are integral to the UMTS standard, and thereby continued its royalty stream with this advance in technology.
- 49. Due to CDMA's basis in all 3G wireless standards, Qualcomm is able to charge a royalty on nearly every smartphone made, whether or not the device uses chips manufactured by Qualcomm. Since 2000, Qualcomm has reaped more than \$50 billion in licensing revenues.
- 50. Before finalizing the CDMA and CDMA-based standards, SSOs obtained a commitment from Qualcomm to license its SEPs on FRAND terms. However, Qualcomm has not lived up to this commitment. As a result of Qualcomm's unreasonable royalty demands, Plaintiff and members of the Classes have paid unreasonably high prices for cellular devices.
- 51. For the fourth generation, or "4G," of cellular technology, the cellular industry adopted the Long Term Evolution of UMTS (or "LTE") standard. While LTE does not implement CDMA-based technologies, Qualcomm's patent portfolio still applies to LTE technologies. In addition, many 4G cellular devices still implement Qualcomm-patented CDMA technology for backwards compatibility. Qualcomm is the sole supplier of LTE chipsets that are CDMA-compatible.
- 52. Qualcomm uses its stranglehold over CDMA technology to gain a greater share of the LTE chipset market. According to the KFTC, Qualcomm's market share for LTE chipsets increased from 34.2% to 96% from 2010 to 2013. Qualcomm's market share for LTE chipsets

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remains above 60% today.

- 53. Because of Qualcomm's monopoly power over these chipsets, it is able to impose anticompetitive licensing agreements on OEMs. Because Qualcomm has declared thousands of patents as essential to the CDMA, UMTS, and LTE standards, OEMs are forced to depend on and license Qualcomm's patent portfolio. Qualcomm further uses the fact that its patent portfolio contains non-SEPs as a mechanism to avoid licensing the whole portfolio on FRAND terms. This allows Qualcomm to charge anticompetitive royalties to its licensees.
- 54. The degree to which Qualcomm's royalties are abusive is underscored by the fact that, in 2014, Qualcomm made \$6.6 billion in pretax profit from royalties, compared to \$3.8 billion for chipset sales.
- 55. Even OEMs that purchase chipsets from Qualcomm are required to accept Qualcomm's licensing terms, including royalty rates based on the selling price of finished devices.
- 56. Qualcomm further entrenches its dominance by refusing to provide SEP licenses to competing chipset manufacturers.
- 57. Even where OEMs might purchase chipsets from Qualcomm's competitors, the OEMs are still required to pay royalties to Qualcomm due to Qualcomm's onerous licensing terms.
- 58. As a result, Qualcomm has succeeded in imposing a royalty "tax" on virtually all modern cellular devices that amounts to a percentage of the price of the entire device. Qualcomm charges a royalty rate of 5% for most CDMA products and 3.25% for LTE-based products.
- 59. The burden of these high royalty rates is compounded by the fact that Qualcomm insists on the price of the finished product, rather than the value of the licensed technology component(s) at issue, be the basis on which the royalties are calculated.
- 60. IEEE's licensing policy states that determination of a reasonable royalty rate should consider "[t]he value that the functionality of the claimed invention or inventive feature . . . contributes to the value of the relevant functionality of the smallest saleable Compliant Implementation " In other words, a royalty rate should be based on the value of the smallest saleable component that implements an SEP; not on the final price of a finished product that

incorporates SEP technology.

- 61. In order to obtain some relief from Qualcomm's supracompetitive royalties, some OEMs agree to deal only with Qualcomm on the purchase of chipsets. In a recently filed complaint, Apple has alleged that Qualcomm "has conditioned billions of dollars in rebates on exclusivity or de facto exclusivity from Apple." See *Apple Inc. v. Qualcomm Inc.*, Case No. 3:17-cv-00108-GPC-BGS (S.D. Cal. Jan. 20, 2017). Such exclusivity agreements present further obstacles to competitors who might attempt to challenge Qualcomm's dominance.
- 62. The KFTC has observed that, even as total revenue in the modem chipset market more than doubled between 2008 and 2015, no significant competitor has entered the market, and nine modem chipset manufacturers have exited the market. Qualcomm's share of the chipset market has increased correspondingly.

C. Regulatory Action on Qualcomm's Conduct

- 63. Qualcomm's abusive conduct has come under scrutiny by regulatory agencies in China, South Korea, Taiwan, Japan, Europe, and the United States. Many of these authorities have concluded or alleged that Qualcomm's conduct is anticompetitive and harms consumers.
- 64. In July 2009, the KFTC fined Qualcomm for abusing its dominant position in the CDMA modem chipset market. The fine, \$207 million, was the largest fine in the KFTC's history. That fine did not dissuade Qualcomm from its anticompetitive conduct, and the KFTC initiated a new investigation. Shortly after Apple made a presentation to the KFTC in August 2016, Qualcomm suddenly refused to pay certain rebates owed to Apple due to "legal issues" stemming from Apple's interactions with the KFTC. Qualcomm subsequently suggested that the dispute could be resolved if Apple corrected or retracted its statements, and offered to work with Apple on such corrections. Apple did not give in to Qualcomm's demands, and the KFTC imposed a second fine on Qualcomm in December 2016—\$850 million. With this fine, the KFTC found that Qualcomm dominated the markets for CDMA and LTE chipsets and that Qualcomm anticompetitively refused to license its SEPs to competitors and forced OEMs to enter into unfair license agreements.
 - 65. In September 2009, the JFTC concluded that Qualcomm violated the Japanese

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Antimonopoly Act and ordered Qualcomm to cease its anticompetitive practices.

- 66. In February 2015, China's NDRC fined Qualcomm \$975 million for violating the China Anti-Monopoly Law's abuse of dominance provisions. The fine equaled eight percent of Qualcomm's annual revenue within China for the year 2013. Among the NDRC's findings were that Qualcomm dominated certain CDMA and LTE modem chipset and SEP licensing markets, and that barriers to entry protected such dominance. The NDRC also concluded that, as a condition for purchasing Qualcomm's chipsets, Qualcomm anticompetitively forced OEMs to license Qualcomm's SEPs. The NDRC also found that those license terms were unreasonable.
- 67. In December 2015, the European Commission ("EC") issued two Statements of Objections against Qualcomm. One of these alleged that Qualcomm's exclusivity agreement with a major OEM harmed modem chipset competition. Apple has since revealed itself to be the major OEM referenced in the EC's Statements of Objections.
- 68. Also in December 2015, the Taiwan Fair Trade Commission ("TFTC") notified Qualcomm that it had initiated an investigation into whether Qualcomm's patent licensing arrangements violate the Taiwan Fair Trade Act.
- 69. Finally, on January 17, 2017, the United States Federal Trade Commission ("FTC") filed a complaint against Qualcomm alleging that Qualcomm violated the Federal Trade Commission Act by monopolizing markets for CDMA and LTE modem chipsets.

D. **Qualcomm's Conduct Injured Plaintiff and the Classes**

- 70. Qualcomm's abuse of its monopoly power by forcing OEMs to pay supracompetitive royalties has directly caused injury to Plaintiff and the Classes in the form of Plaintiff and the Classes paying higher prices for cellular devices than they otherwise would have.
- 71. Modem chipsets are commodity products, which are designed to comport with standards that ensure they can operate on wireless networks. Cellular devices, also commodity products, incorporate modem chipsets in order to comport with the same standards for which the modem chipsets are designed.
- 72. Indirect purchasers buy cellular devices from either an OEM (such as Apple or Samsung) or a reseller. Resellers can include carriers (such as Verizon, Sprint, AT&T) and

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electronics retailers (such as Best Buy). Qualcomm's inflated royalty rate is based on the sales price of the complete cellular device. Therefore, Qualcomm's patent rights are bound with the complete cellular devices themselves. Even though a modem chipset may cost only \$10 to \$13, Qualcomm's royalties from a single smartphone can amount to multiple times that component cost. OEMs and resellers pass on most, if not all, of the excessive royalty to consumers.

- 73. Plaintiff and the Classes are consumers in the market for cellular devices.

 Qualcomm's licenses and technology are essential to standards-compliant operation of cellular devices, and it collects a royalty on the wholesale price of cellular devices. Therefore, Plaintiff and Qualcomm are participants in the market for cellular devices.
- 74. Absent Qualcomm's supracompetitive royalties, Plaintiff and members of the Classes would pay less for cellular devices.

VI. MARKET DEFINITION

- 75. The relevant geographic market for purposes of this action is the United States and its territories.
- 76. The relevant product markets are: (1) the market for CDMA and premium LTE modem chipsets (the "Modem Chipset Market"); and (2) intellectual property rights associated with SEPs (the "SEP Licensing Market"). These two product markets are referred to collectively herein as the "Cellular Device Components."
- 77. Qualcomm encumbers cellular devices through its licenses and related royalties (calculated as a percentage of the wholesale price of cellular devices), thereby directly participating in the market for the sale of cellular devices to Plaintiff and Class Members.
- 78. When consumers buy a cellular device, they also purchase the Cellular Device Components. Qualcomm's anticompetitive conduct is inextricably linked with Plaintiff's injuries because that conduct has: (1) eliminated competition and therefore allowed Qualcomm to be able to charge supracompetitive prices for Cellular Device Components; and (2) forced OEMs to agree to licensing terms which included excessive royalties.

VII. <u>CLASS ACTION ALLEGATIONS</u>

79. As used herein, "Class Period" means January 17, 2013 to the present.

1	80.	Plaintiff brings this action on behalf of herself and as a class action under 15 U.S.C.
2	§ 26 pursuant	to Rule 23(a) and -(b)(2) of the Federal Rules of Civil Procedure. Plaintiff seeks
3	equitable, inju	anctive, and monetary relief under federal and California law on behalf of the
4	following clas	s (the "Nationwide Class"):
5		All individuals and entities in the United States, its territories, and the District of Columbia, that purchased, paid, and/or provided
6		reimbursement for some or all of the purchase price for CDMA and/or premium LTE cellular devices ("Relevant Cellular Devices")
7		during the Class Period. Excluded from the class are: (1) governmental entities; (2) Defendant, any parent, subsidiary or
8		affiliate thereof; (3) Defendant's officers, directors, management, and employees and any of their immediate families; (4) any judges or justices involved in this action and any members of their
10		immediate families or their staff; and (5) all individuals and entities who purchased Relevant Cellular Devices for purposes of resale or
11		directly from Defendant.
12	81.	In the alternative to the nationwide claim for monetary relief under California law,
13	Plaintiff also l	orings this action on behalf of herself and as a class action under Rule 23(a) and -
14	(b)(3) of the F	Gederal Rules of Civil Procedure and seeks damages pursuant to state antitrust, unfair
15	competition, a	and consumer protection laws, as well as common law unjust enrichment (the
16	"Damages Cla	ass"), under the laws of the following states: Arizona, Arkansas, California,
17	Colorado, Wa	shington D.C., Florida, Iowa, Kansas, Maine, Michigan, Minnesota, Mississippi,
18	Missouri, Neb	oraska, Nevada, New Hampshire, New Mexico, New York, North Carolina, North
19	Dakota, Orego	on, Rhode Island, South Carolina, South Dakota, Tennessee, Utah, Vermont, West
20	Virginia, and	Wisconsin (the "Indirect Purchaser States").
21	82.	The Damages Class is defined as follows:
22		All individuals and entities that, in an Indirect Purchaser State, purchased, paid, and/or provided reimbursement for some or all of
23		the purchase price for CDMA and/or premium LTE cellular devices ("Relevant Cellular Devices") during the Class Period. Excluded
24		from the class are: (1) governmental entities; (2) Defendant, any parent, subsidiary or affiliate thereof; (3) Defendant's officers,
25		directors, management, and employees and any of their immediate families; (4) any judges or justices involved in this action and any
26		members of their immediate families or their staff; and (5) all individuals and entities who purchased Relevant Cellular Devices
27		for purposes of resale or directly from Defendant.
$_{28}$	83.	The Nationwide Class and the Damages Class are collectively referred to herein as

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1	the "Classes."
2	84. Plaintiff reserves the right to amend the definitions of the Classes.
3	85. Although Plaintiff does not know the exact number of the members of the Classes,
4	Plaintiff believes there are at least thousands, if not millions, of members in each of the Classes
5	and that the members of each of the Classes are geographically dispersed throughout the United
6	States, its territories, and the District of Columbia, thus making joinder of the Classes
7	impracticable.
8	86. Common questions of law and fact exist as to all members of the Classes. This is
9	particularly true given the nature of Qualcomm's building and maintaining of monopoly power,
10	which was and is applicable to all of the members of the Classes, thereby making appropriate
11	relief with respect to the Classes as a whole. Such questions of law and fact common to the
12	Classes include, but are not limited to:
13	a. Whether Qualcomm possessed monopoly power over the Cellular Device
14	Components in the United States during the Class Period;
15	b. Whether Qualcomm willfully acquired or maintained monopoly power over
16	the Cellular Device Components in the United States during the Class Period;
17	c. Whether Qualcomm possessed monopoly power in the Modem Chipset
18	Market in the United States during the Class Period;
19	d. Whether Qualcomm attempted to possess monopoly power in the Modem
20	Chipset Market in the United States during the Class Period;
21	e. Whether Qualcomm possessed monopoly power in the SEP Licensing
22	Market in the United States during the Class Period;
23	f. Whether Qualcomm attempted to possess monopoly power in the SEP
24	Licensing Market in the United States during the Class Period;
25	g. Whether Qualcomm tied the sale of its CDMA- and premium LTE-based
26	chipsets to the purchase of license rights to its patent portfolio;
27	h. Whether Qualcomm tied the sale of its SEPs with the purchase of its non-
28	SEPs;
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to liability and damages.

- 90. Class action treatment is a superior method for the fair and efficient adjudication of the controversy in that, among other things, such treatment will permit a large number of similarly situated persons to prosecute their common claims in a single forum simultaneously, efficiently, and without the unnecessary duplication of evidence, effort, and expense that numerous individual actions would engender. The benefits of proceeding through the class mechanism, including providing injured persons or entities with a method for obtaining redress for claims that it might not be practicable to pursue individually, substantially outweigh any difficulties that may arise in management of this action as a class action.
- 91. The prosecution of separate actions by individual members of the Classes would create a risk of inconsistent or varying adjudications, establishing incompatible standards of conduct for Defendants.

VIII. <u>CLAIMS</u>

FIRST CLAIM FOR RELIEF

Monopolization in Violation of Section 2 of the Sherman Act (On Behalf of Plaintiff and the Nationwide Class)

- 92. Plaintiff incorporates by reference the preceding paragraphs as if fully set forth herein.
- 93. Qualcomm's alleged conduct constitutes unlawful monopolization of the market for Cellular Device Components, in violation of Section 2 of the Sherman Act, 15 U.S.C. § 2.
- 94. Antitrust principles apply to conduct involving intellectual property in the same way they apply to conduct involving other forms of property.
- 95. With market power, a seller is able to profitably maintain supracompetitive prices or subcompetitive output for a significant period of time. A seller with monopoly power may also be able to control prices and exclude competition in a given market. Where a seller can profitably raise prices without causing competing sellers to expand output and drive down prices, that seller has monopoly power.
 - 96. As described herein, Qualcomm has monopoly power in the Modem Chipset

Market as demonstrated in at least the following three ways. First, Qualcomm has maintained high market shares in the Modem Chipset Market. Historically, Qualcomm controlled over 90% of the CDMA modem chipset market and still controls 83%. Qualcomm also controls the LTE modem chipset market, controlling over 90% of the market in the past and still controlling over 60%. Qualcomm remains the exclusive supplier of multimode CDMA-LTE chipsets that combine latest-generation LTE performance with the backwards compatibility of CDMA. Second, substantial barriers to entry dissuade potential market entrants. CDMA- and LTE-based technology is not interchangeable with or substitutable for other technologies, and implementers of this technology have become locked-in. Qualcomm's control of the SEPs underlying CDMA technology and refusal to license to competitors have further perpetuated its monopoly. Third, Qualcomm has been able to force OEMs to accept unreasonable licensing agreements as a condition for selling them modem chipsets.

- 97. Qualcomm similarly has monopoly power over the SEP Licensing Market. Based on Qualcomm's commitment to supply its technology on FRAND terms, SSOs selected standards based on technology for which Qualcomm holds key patents. Qualcomm holds virtually all of the SEPs for CDMA-based technologies. Because of the essential nature of these patents, other technology cannot serve as an alternative. Qualcomm's ability to leverage its control of its patents to force OEMs to agree to unfair and unreasonable license agreements is further evidence of Qualcomm's market power over the SEP Licensing Market. OEMs are forced to agree to Qualcomm's unfair and unreasonable licensing terms because of the need to comply with standards which incorporate Qualcomm's patents.
- 98. Via anticompetitive means, such as refusing to license to competitors and forcing onerous terms on OEMs, Qualcomm has acquired and maintained its market power over the Cellular Device Components described above.
- 99. There is no procompetitive justification for Qualcomm's anticompetitive conduct. By agreeing to FRAND obligations to induce SSOs to use its patented technology in setting standards, Qualcomm ensured that alternative technologies were not utilized. Rather than meeting its FRAND obligations, Qualcomm has abused its monopoly power over the Cellular Device

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Components to force OEMs into unfair and unreasonable licenses. The unreasonable terms of such licenses include, but are not limited to, unreasonably high royalty rates that are based on the wholesale price of completed devices rather than the value of Qualcomm's contribution to such devices.

100. As a direct result of Qualcomm's conduct, purchase prices for Relevant Cellular Devices were increased and Plaintiff and the Classes were thereby harmed. Qualcomm's conduct also harmed innovation and competition, which caused further harm to Plaintiff and the Classes in the quality and price of cellular devices available to them.

SECOND CLAIM FOR RELIEF

Violation of the Cartwright Act, Cal. Bus. & Prof. Code §§ 16700, et seq. (On Behalf of Plaintiff and the Nationwide Class)

- 101. Plaintiff incorporates by reference the preceding paragraphs as if fully set forth herein.
- 102. During the Class Period, Qualcomm engaged in monopolistic and anticompetitive conduct in unreasonable restraint of trade and commerce and in violation of the Cartwright Act, Cal. Bus. & Prof. Code §§ 16700, et seq. Even though the Cartwright Act does not proscribe a monopolist's solely unilateral conduct, it does reach agreements between a monopolist and its customers where the monopolist coerces customers to accept the restraint in order to obtain the subject goods or services. Despite Qualcomm's FRAND commitments, it unilaterally imposed unreasonable royalty rates beyond what it could have obtained under FRAND terms. Therefore, Qualcomm's conduct constitutes a "combination" under the Cartwright Act.
- 103. Qualcomm's unlawful scheme of excluding competition allowed it to acquire and maintain monopoly power in the Modem Chipset Market and SEP Licensing Market.
 - 104. The Relevant Cellular Devices are commodity products.
- 105. As a direct result of Qualcomm's conduct, purchase prices for Relevant Cellular Devices were increased and Plaintiff and the Classes were thereby harmed.
- 106. Application of California antitrust law to the Nationwide Class is appropriate because Qualcomm has its headquarters in California and subjected competitors and OEMs that

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1	reside in California to its anticompetitive conduct. Through its unlawful scheme, Qualcomm
2	reaped massive profits from companies doing business in California. It is foreseeable that a
3	substantial number of California consumers would be impacted by Qualcomm's conduct, as
4	California is also the most populous state in the country.
5	THIRD CLAIM FOR RELIEF
6	Violations of Unfair Competition Law, Cal. Bus. & Prof. Code §§ 17200, et seq.
7	(On Behalf of Plaintiff and the Nationwide Class)
8	107. Plaintiff incorporates by reference the preceding paragraphs as if fully set forth
9	herein.
10	108. Plaintiff brings this claim on behalf of herself, the Classes, and the public as a
11	private attorney generals pursuant to Cal. Bus. & Prof. Code § 17204.
12	109. Qualcomm's conduct constitutes a violation of California's Unfair Competition
13	Law, Cal. Bus. & Prof. Code §§ 17200, et seq. ("UCL"). Because Qualcomm's conduct
14	constitutes violations of the Sherman Act and the Cartwright Act, Qualcomm's conduct constitutes
15	unlawful conduct under the UCL.
16	110. Qualcomm unlawfully engaged in anticompetitive conduct, including: excluding
17	competitors by refusing to license its SEPs; entering into exclusive dealing arrangements with
18	OEMs to exclude competitors from the market; and forcing OEMs to license its entire patent
19	portfolio under unreasonable terms. This conduct allowed Qualcomm to acquire and maintain its
20	monopoly power over the Modem Chipset and SEP Licensing Markets.
21	111. Qualcomm deceptively induced SSOs to use its patented technology by promising
22	to abide by FRAND obligations. However, after SSOs included Qualcomm's patents in their
23	standards, Qualcomm turned its back on its FRAND obligations.
24	112. As a result of Qualcomm's conduct, Plaintiff and members of the Classes were
25	unfairly charged more for their Relevant Cellular Devices than they would have otherwise been.
26	113. Application of California antitrust law to the Nationwide Class is appropriate
27	because Qualcomm has its headquarters in California and subjected competitors and OEMs that
28	reside in California to its unlawful anticompetitive conduct. Through its unlawful scheme,

1	Michigan Antitrust Reform Act, Mich. Comp. Laws §§ 445.771, et seq.; the Minnesota Antitrust
2	Law, Minn. Stat. §§ 325D.49, et seq.; Miss. Code Ann. §§ 75-21-1, et seq.; Neb. Rev. Stat. §§ 59-
3	801, et seq.; the Nevada Unfair Trade Practice Act, Nev. Rev. Stat. §§ 598A.010, et seq.; N.H.
4	Rev. Stat. Ann. §§ 356:1, et seq.; New Mexico's Antitrust Act, N.M. Stat. Ann. §§ 57-1-1, et seq.;
5	N.Y. Gen. Bus. Law §§ 340, et seq.; N.C. Gen. Stat. §§ 75-1, et seq.; N.D. Cent. Code §§ 51-08.1-
6	01, et seq.; Or. Rev. Stat. §§ 646.705, et seq.; S.D. Codified Laws §§ 37-1-3.1, et seq.; Tenn. Code
7	Ann. §§ 47-25-101, et seq.; the Utah Antitrust Act, Utah Code Ann. §§ 76-10-3101, et seq.; Vt.
8	Stat. Ann. tit. 9, §§ 2451, et seq.; the West Virginia Antitrust Act, W. Va. Code §§ 47-18-1, et
9	seq.; D.C. Code §§ 28-4501, et seq.; and Wis. Stat. §§ 133.01, et seq. (collectively, the "Antitrust
0	Statutes").
11	120. During the Class Period, Qualcomm's illegal conduct substantially affected
2	commerce in the Antitrust Jurisdictions.
3	121. Qualcomm unlawfully acquired and maintained monopoly power in the Modem
4	Chipset Market and SEP Licensing Market through anticompetitive means, including by excluding
5	competition.
6	122. Despite Qualcomm's FRAND obligations, it unilaterally imposed royalty rates that
7	were unreasonable and exceeded what it could have obtained in a true FRAND negotiation.
8	123. As a direct and proximate result of Qualcomm's unlawful conduct, Plaintiff and
9	members of the Damages Class have been injured in their business and property and are
20	threatened with further injury.
21	124. Plaintiff and the members of the Damages Class have been injured in their business
22	and property by reason of Qualcomm's unlawful monopolization. The Relevant Cellular Devices
23	are commodities. Plaintiff and members of the Damages Class have paid more for Relevant
24	Cellular Devices than they otherwise would have paid in the absence of Qualcomm's unlawful
25	conduct. This injury flows from that which makes Qualcomm's conduct unlawful and is of the

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125.

The profits Qualcomm derived from its anticompetitive conduct come at the expense, and to the

Qualcomm has profited significantly from its monopolization, as described herein.

type of injuries the antitrust laws of the Indirect Purchaser States were designed to prevent.

1	detriment, of Plaintiff and the members of the Damages Class.
2	126. Plaintiff and the members of the Damages Class therefore seek damages, including
3	statutory damages where applicable, to be trebled or otherwise increased as permitted by
4	applicable law, and costs of suit, including reasonable attorneys' fees, and all other forms of relief
5	available under the Antitrust Statutes.
6	FIFTH CLAIM FOR RELIEF
7	Violation of State Consumer Protection Statutes
8	(On Behalf of Plaintiff and the Damages Class)
9	127. Plaintiff incorporates by reference the preceding paragraphs as if fully set forth
10	herein.
11	128. In the event that the Court does not apply California law on a nationwide basis, in
12	the alternative, Plaintiff alleges the violations of the consumer protection and unfair competition
13	laws of the following jurisdictions: Arkansas, California, Colorado, Florida, Michigan, Missouri,
14	New Mexico, New York, North Carolina, Rhode Island, South Carolina, Vermont, and
15	Washington D.C. (the "Consumer Protection Jurisdictions").
16	129. Qualcomm engaged in unfair competition or unfair, unconscionable, deceptive or
17	fraudulent acts or practices in violation of the following consumer protection and unfair
18	competition statutes: Ark. Code Ann. §§ 4-88-101, et. seq.; California's Unfair Competition Law,
19	Cal. Bus. & Prof. Code §§ 17200, et seq.; the Colorado Consumer Protection Act, Colo. Rev. Stat.
20	§§ 6-1-101, et seq.; the Florida Deceptive and Unfair Trade Practices Act, Fla. Stat. §§ 501.201, et
21	seq.; Michigan Consumer Protection Act, Mich. Comp. Laws §§ 445.901, et seq.; Mo. Rev. Stat.
22	§§ 407.010, et. seq.; New Mexico's Unfair Practices Act, N.M. Stat. Ann. §§ 57-12-1, et seq.;
23	N.Y. Gen. Bus. Law §§ 349, et seq.; N.C. Gen. Stat. §§ 75-1.1, et seq.; R.I. Gen. Laws §§ 6-13.1-
24	1, et seq.; the South Carolina Unfair Trade Practices Act, S.C. Code Ann. §§ 39-5-10, et seq.; Vt.
25	Stat. Ann. tit. 9, §§ 2451, et seq.; D.C. Code §§ 28-3901, et seq.; (the "Consumer Protection
26	Statutes").
27	130. As to California, this claim is instituted pursuant to Cal. Bus. & Prof. Code §§
28	17203 and 17204 to obtain restitution from Defendant for acts, as alleged herein, that violated Cal.

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Bus. & Prof. Code §§ 17200, et seq.

- 131. Defendant has monopolized the Modem Chipset Market and SEP Licensing Market through unfair, unconscionable, and/or deceptive practices in violation of the Consumer Protection Statutes.
- 132. Defendant knowingly agreed to, and did in fact, act in restraint of trade or commerce by affecting, fixing, controlling, and/or maintaining at non-competitive and artificially inflated levels, the prices at which Relevant Cellular Devices were sold, distributed, or obtained in the Consumer Protection Jurisdictions and took efforts to conceal its agreements from Plaintiff and members of the Damages Class.
- 133. Defendant deliberately failed to disclose material facts to Plaintiff and members of the Damages Class concerning Defendant's unlawful activities and artificially inflated prices for the Relevant Cellular Devices. Defendant owed a duty to disclose such facts, and considering the relative lack of sophistication of the average, non-business purchaser, Defendant breached that duty by its silence.
- 134. Plaintiff and members of the Damages Class were not aware of Defendant's illegal conduct and were therefore unaware that they were being unfairly and illegally overcharged.
- 135. There was a gross disparity of bargaining power between the parties with respect to the royalty Defendant imposed on the Relevant Cellular Devices. Defendant had the sole power to set royalties and Plaintiff and members of the Damages Class had no power to negotiate a lower price.
- 136. Plaintiff and members of the Damages Class also lacked any meaningful choice in purchasing Relevant Cellular Devices because they were unaware of the unlawful overcharge.

 There was therefore no alternative source of supply through which Plaintiff and members of the Damages Class could avoid the overcharges.
- 137. Defendant knew that its unlawful trade practices with respect to imposing royalties on Relevant Cellular Devices would have an impact on consumers in the Consumer Protection Jurisdictions and not just the Defendant's direct customers. Defendant knew that its unlawful trade practices of imposing unreasonable royalties on Relevant Cellular Devices would have a

broad impact, causing Damages Class members who indirectly purchased Relevant Cellular Devices to be injured by paying more for Relevant Cellular Devices than they would have paid in the absence of Defendant's unlawful trade acts and practices.

- 138. Defendant's conduct, alleged herein, constitutes consumer-oriented deceptive acts or practices, which resulted in consumer injury and broad adverse impact on the public at large, and harmed the public interest in an honest marketplace in which economic activity is conducted in a competitive manner in the Consumer Protection Jurisdictions.
- 139. Defendant's conduct with regard to sales of Relevant Cellular Devices, including its illegal conduct with respect to abusing its monopoly power to increase the price of Relevant Cellular Devices to supracompetitive levels and overcharging consumers, was substantively unconscionable because it was one-sided and unfairly benefited Defendant at the expense of Plaintiff, the Damages Class and the public.
- 140. Defendant's aforementioned conduct—including the violations of Section 1 of the Sherman Act and the violations of the Antitrust Statutes, as set forth above—constituted unconscionable and deceptive acts or practices, unfair competition or practices, and unfair, unlawful, and/or fraudulent business or trade acts or practices in violation of the Consumer Protection Statutes.
- Devices price competition was restrained, suppressed, and eliminated throughout the Consumer Protection Jurisdictions; (2) Relevant Cellular Devices prices were raised, fixed, maintained, and stabilized at artificially high levels throughout the Consumer Protection Jurisdictions; (3) Plaintiff and members of the Damages Class were deprived of free and open competition; and (4) Plaintiff and members of the Damages Class paid supracompetitive, artificially inflated prices for Relevant Cellular Devices.
- 142. During the Class Period, Defendant's illegal conduct substantially affected commerce and consumers in the Consumer Protection Jurisdictions. As a direct and proximate result of Defendant's unlawful conduct, Plaintiff and members of the Damages Class have suffered ascertainable injury to their money and/or property and are threatened with further injury.

- 143. Defendant's conduct resulted in a gross disparity between the value received by Plaintiff, and members of the Damages Class, and the prices they paid for Relevant Cellular Devices.
- 144. Defendant's deception, including its affirmative misrepresentations and omissions, likely misled all purchasers acting reasonably under the circumstances to believe that they were purchasing Relevant Cellular Devices at prices set by a free and fair market.
- 145. Plaintiff and members of the Damages Class are entitled to full restitution and/or disgorgement of all revenues, earnings, profits, compensation, and benefits that may have been obtained by Defendant as a result of such business acts or practices. The illegal conduct alleged herein is continuing and there is no indication that Defendant will not continue such activity into the future.
- 146. As to California, Defendant has been unjustly enriched as a result of its wrongful conduct and by Defendant's unfair competition. Plaintiff and members of the Damages Class are accordingly entitled to equitable relief, including restitution and/or disgorgement of all revenues, earnings, profits, compensation, and benefits that may have been obtained by Defendant as a result of such business practices, pursuant to Cal. Bus. & Prof. Code §§ 17203 and 17204.
- 147. Defendant has engaged in unfair competition or unfair or deceptive acts or practices in violation of the Consumer Protection Statutes and, accordingly, Plaintiff and members of the Damages Class seek all relief available under those statutes.

SIXTH CLAIM FOR RELIEF

Unjust Enrichment

(On Behalf of Plaintiff and the Damages Class)

- 148. Plaintiff incorporates by reference the preceding paragraphs as if fully set forth herein.
- 149. Qualcomm has been, and will continue to be, unjustly enriched as a result of its unlawful conduct.
- 150. At a minimum, Qualcomm has been unjustly enriched by, and benefitted from, the receipt of unlawfully inflated profits related to the Relevant Cellular Devices.

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- 151. It would be inequitable for Qualcomm to retain any of the ill-gotten gains resulting from the overpayments made for Relevant Cellular Devices by Plaintiff and the members of the Damages Class.
- 152. Plaintiff and the members of the Damages Class are entitled to the amount of Defendant's ill-gotten gains resulting from its unlawful, unjust, and inequitable conduct. Plaintiff and the members of the Damages Class are entitled to the establishment of a constructive trust consisting of all ill-gotten gains against which Plaintiff and the members of the Damages Class may make claims on a pro rata basis.
- 153. Plaintiff and the members of the Damages Class seek disgorgement of all profits resulting from such overpayments and establishment of a constructive trust from which Plaintiff and the members of the Damages Class may seek restitution.

IX. PRAYER FOR RELIEF

WHEREFORE, Plaintiff prays:

- A. That the Court determine that this action may be maintained as a class action under Rule 23(a), -(b)(2) and -(b)(3) of the Federal Rules of Civil Procedure and direct that reasonable notice of this action, as provided by Rule 23(c)(2) of the Federal Rules of Civil Procedure, be given to members of the Classes;
- B. That the Court adjudge and decree that the conduct alleged herein constitutes a violation of Section 2 of the Sherman Act;
- C. That the Court adjudge and decree that the conduct alleged herein is a violation of the federal and state antitrust and unfair competition laws cited herein, state consumer protection laws cited herein, and constitutes unjust enrichment of Defendants;
- D. That the Court award Plaintiff and the Classes treble damages to the extent such laws permit;
- E. That the Court award Plaintiff and the Classes attorneys' fees and costs as well as pre-judgment and post-judgment interest as permitted by law;
- F. That Defendant and its successors, assigns, parents, subsidiaries, affiliates and transferees, and its officers, directors, agents and employees, and all other persons acting or

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1	claiming to act on behalf of Defendant, be permanently enjoined and restrained from, in any
2	manner, directly or indirectly, continuing, maintaining or renewing the conduct alleged herein, or
3	adopting any practice, plan, program or design having a similar purpose or affect in restraining
4	competition; and
5	G. That the Court award Plaintiff and the members of the Classes such other and
6	further relief as may be deemed necessary and appropriate.
7	X. <u>DEMAND FOR JURY TRIAL</u>
8	Plaintiff requests a jury trial on all matters so triable.
9	
10	Dated: March 8, 2017 Respectfully submitted,
11	
12	By: /s/K.C. Maxwell
13	K.C. Maxwell David S. Wakukawa
14	BROWNE GEORGE ROSS LLP 101 California Street, Suite 1225 San Francisco, California 94111
15	Telephone: (415) 391-7100 Facsimile: (415) 391-7198
16	1 acsimic. (413) 371-7176
17	Barry Taus Kevin Landau
18	TAUS, CEBUALSH & LANDAU, LLP 80 Maiden Lane, Suite 1204
19	New York, New York 10038 Telephone: (212) 931-0704
20	Facsimile: (212) 931-0703 Email: btaus@tcllaw.com
21	klandau@tcllaw.com
22	John P. Zuccarini
23	LAW OFFICES OF JOHN P. ZUCCARINI
24	30249 Cedar Hollow Beverly Hills, Michigan 48025
25	Telephone: (248) 672-3325 Email: zuccarinis@aol.com
26	
27	Counsel for Plaintiff and the Proposed Classes
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